ORACLE NetSuite + Xelerate Business Enabling Technologies

Built around your industry.

Oracle NetSuite, configured for poultry and food, manufacturing, precious metals, project businesses and fintech.

Independent Oracle NetSuite partner
Cairo and Riyadh

xelerate.org

ORACLE NETSUITE

One suite, one version of the truth.

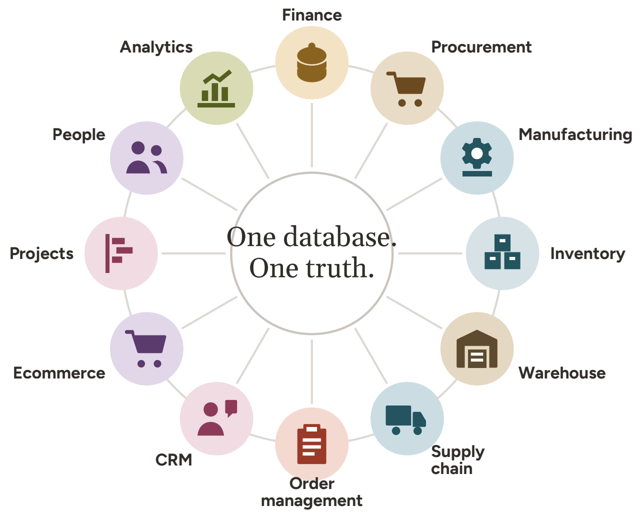
Most businesses do not have a data problem. They have a joins problem: finance closes from exports, operations keeps its own stock sheet, and every number needs a meeting to agree on.

NetSuite removes the joins. One database holds the ledger, the item, the customer and the order, so a transaction is entered once and everyone downstream sees it as it happens.

Where it fits

- Growing and mid-market businesses
- Groups with several entities or currencies
- Operations that outgrew their accounting package

TWELVE CAPABILITIES, ONE LICENCE, ONE LOGIN



WHY IT MATTERS Modules are switched on as the business needs them. Nothing is integrated afterwards, because nothing was ever separate.

THE PLATFORM UNDERNEATH

Fitted to you, and still upgraded twice a year.

The usual trade is between a system that fits and a system that can be upgraded. SuiteCloud removes it: configuration, custom records and workflow live in the platform, so they survive the release that lands six months later.

What this buys you

- No re-implementation at the next release
- Integrations that outlive the people who built them
- A sandbox to test in before anyone else sees it

THREE LAYERS, ONE PLATFORM

Developer tools

Custom records, fields and forms, workflow, scripting, web services and packaging, so the system is fitted to your business rather than the other way round.

SuiteBuilder · SuiteFlow · SuiteScript · SuiteTalk · SuiteAnalytics · SuiteBundler

Application

One application layer over one database. A transaction entered anywhere is visible everywhere, with no interface to build and nothing to reconcile overnight.

Financials · ERP · CRM · Ecommerce · Inventory · Projects · People

Infrastructure

Oracle runs it. Upgrades arrive twice a year and your customisations come with them, because they sit in the platform rather than in the code.

Multi-tenant cloud · Guaranteed uptime · Disaster recovery · No version lock · Sandbox · PCI and SOC compliance

Xelerate
Business Enabling Technologies

XELERATE

A local partner, with an enterprise record.

Xelerate delivers Oracle NetSuite from offices in Cairo and Riyadh, as part of UNITED OFOQ, a technology group that has been implementing and supporting business systems in the region for more than two decades.

ORACLE NetSuite
Solution Provider Partner

25+ yrs	in enterprise business systems
250+	customers across the UNITED OFOQ group
2	markets served directly, Egypt and KSA

WHAT WE DO

Implementation · Localisation · Integration · Development · Support

PROUD TO SERVE

POULTRY, FOOD AND AGRICULTURE

RETAIL AND ECOMMERCE

FINANCIAL SERVICES AND FINTECH

TECHNOLOGY AND PROFESSIONAL SERVICES

MANUFACTURING AND PHARMACEUTICALS

ORACLE NetSuite – Xelerate

Xelerate
Business Enabling Technologies

HOW WE DELIVER

A method, and the same people at the end as at the start.

We work to the phased NetSuite implementation approach, starting from a configuration built for your industry rather than from a blank system. Most of the argument happens in week three, which is where it belongs.

Typical mid-market implementations run three to six months, depending on scope, entities and how clean the opening data is.

SIX PHASES

01	02	03	04	05	06
Assess	**Configure**	**Migrate**	**Test**	**Go live**	**Support**
Process review, scope and a data map you can argue with	Chart of accounts, roles, workflows, the industry build	Masters and opening balances, reconciled and signed	Scenario testing with your team, not a demo script	Cutover, parallel run where it earns its keep, first close	Named local team, agreed response, release readiness

What we bring

- A configured starting point for your industry
- Data migration with a reconciliation you can sign
- Training built around roles, not around menus
- Integration to the systems you are keeping

What we ask for

- A named owner for each process area
- Decisions taken at the workshop, not after it
- Clean master data, or the time to clean it
- Your own team in testing before go-live

HOW THE PROJECT IS GOVERNED

Weekly steering call · One issue log · Written sign-off per phase · A named consultant per stream · Handover to support before closure

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INDUSTRY 01

Poultry and food

From farm to fork.

Feed mill, hatchery, farms, processing and distribution usually run on separate books, so cost per kilo is assembled long after the flock has gone.

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INDUSTRY 01

One connected poultry business.

NetSuite holds the transactions. Xelerate adds the flock, the house and the batch, so the cost of a kilo is a posted number rather than a reconstruction.

What leadership finally sees

- Cost per kilo, live and dressed, owned by the system
- Feed conversion and mortality measured the same way every cycle
- Margin by customer, channel and cut from posted data

THE CHAIN WE CONFIGURE

Configured by Xelerate

Feed	Hatchery	Farm	Processing	Inventory	Sales	Finance

THE OPERATIONS WE COVER

Breeder · Hatchery · Broiler · Feed mill · Layer · Processing

Flock, house and batch records

Cycles by farm and house: placement, mortality, culls, medication, feed intake and weights, all held against the batch that carries the cost, from breeder and hatchery through to the broiler batch they start.

Feed mill and formulation

Feed production and issues to each house, with consumption measured against plan rather than reconstructed from delivery notes, and feed cost landing on the batch that ate it.

Processing, yield and traceability

Live weight in against dressed weight, cut-up and by-product out, yield by line and shift, and a trail from the carton back to the house, the feed lot and the supplier.

Field capture and flock intelligence

Daily farm entry on a mobile device, including where the connection is not. Where an IoT or flock-intelligence platform is in place, its readings post against the same batch.

CONFIGURED, NOT IMPROVISED

We start from a working poultry configuration, with flock, house, batch and feed already modelled, then fit it to how your operation actually runs.

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INDUSTRY 02

Manufacturing

Make, measure, cost.

Standard costs set once a year, scrap written on a clipboard, and a margin that only appears weeks after the run has finished.

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INDUSTRY 02

What it costs to make, while you are making it.

Materials, time and output post as they happen, so cost is a live position rather than a post-mortem, on discrete, process and mixed-mode lines alike.

What leadership finally sees

- Actual against standard by work order, not an annual average
- Capacity, schedule adherence and where the constraint really sits
- Lot and serial history from raw receipt to the customer

THE PRODUCTION CYCLE WE CONFIGURE

Plan › Buy › Make › Inspect › Stock › Ship

Actual cost from the finished run feeds the next plan, and the cycle runs again.

Bills of material and routings

Multi-level assemblies, alternates and substitutions, work centres and standard times that planning and costing both read from the same record.

Shop floor execution and yield

Material issue, operation completion and labour booked at the station, with scrap and rework captured against the order that caused them while the run is still open.

Quality, holds and traceability

Inspection on receipt, in process and before dispatch, with stock held, released or rejected against the lot, and serial history in both directions.

Planning, replenishment and subcontracting

MRP, reorder points and supply plans driven by live demand, with material out, service in and the cost back on the same work order.

CONFIGURED, NOT IMPROVISED

We start from a working manufacturing configuration, with BOMs, routings, work centres and costing already modelled, then fit it to your plant.

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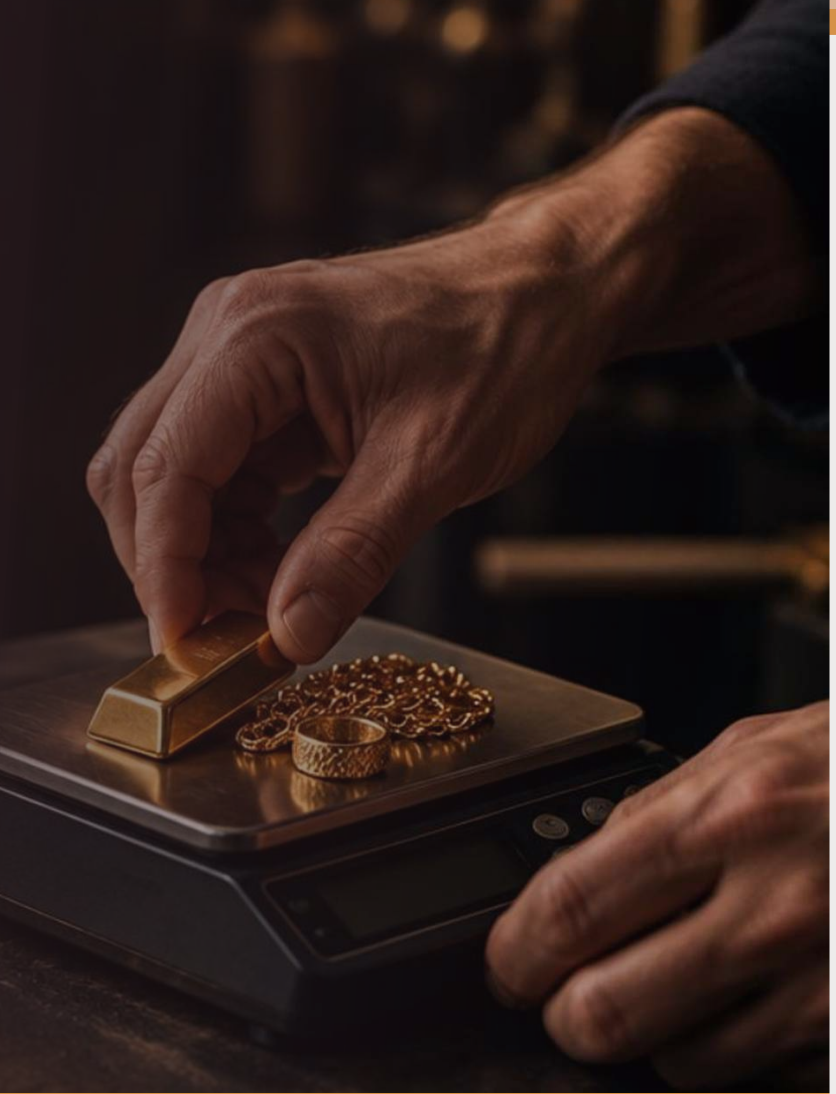
INDUSTRY 03

Precious metals

Weight, purity, price.

A gold business runs on weight, purity and the day’s rate. The ledger runs on money. At month end the two rarely agree.



INDUSTRY 03

Priced in grams. Managed to the karat.

Metal and money sit in the same record, so the physical position and the financial position stop disagreeing, across bullion, manufacturing, wholesale and retail.

What leadership finally sees

- Metal position by purity, by place and in whose hands
- Stock revalued at today’s rate without rebuilding it by hand
- Making margin reported apart from the metal price

THE GOLD CYCLE WE CONFIGURE

Buy used gold › Assay & weigh › Melt & refine › Cast ingots › Seal & certify › Manufacture › Retail

Trade-ins and scrap returning from retail re-enter at the buying counter, and the cycle runs again.

Dual units, karat and purity

Pieces and grams, gross and pure, carried together and converted consistently from the buying counter through refining and production to the sale, so stock, costing and pricing all read the same quantity.

Metal rate pricing

Daily rate, making charge, stone and labour value separated on the line, so a discount hits the right component and the metal position is never distorted by a price decision.

Wastage and process loss

Loss recorded at each stage of melting, drawing and polishing, then reconciled back to the metal account, so a gram written off is a gram explained.

Consignment, branch and audit

Goods placed with showrooms, wholesalers and craftsmen tracked by weight until sold, returned or settled, with transfers, counts and takings by location and a full trail behind every gram.

CONFIGURED, NOT IMPROVISED

We start from a working metals configuration, with dual units, purity and rate pricing already modelled, then fit it to your trade.

INDUSTRY 04

Project businesses

The project is the ledger.

For project management, engineering and consulting firms, profit is decided by the estimate, by utilisation, and by how fast delivered work turns into a bill.

INDUSTRY 04

Margin you can see while the project runs.

Budget, commitment, cost and revenue all post against the same work breakdown, so an overrun shows up in the week it happens rather than at handover.

What leadership finally sees

- Committed cost, incurred cost and revenue on one line
- Backlog by client, by month and by team
- Cash tied up in delivered but unbilled work

THE DELIVERY CYCLE WE CONFIGURE

Pipeline › Estimate › Resource › Deliver › Time and cost › Bill

What the last project actually cost becomes the estimate for the next one.

Work breakdown and budget

Phases, tasks and budgets that actual cost posts against, so an overrun is visible in the week it happens rather than at handover.

Resourcing, time and expense

Allocation by role, grade and availability, with time entered once by the team, approved once, then costed and billed from that same entry.

Subcontractors and commitments

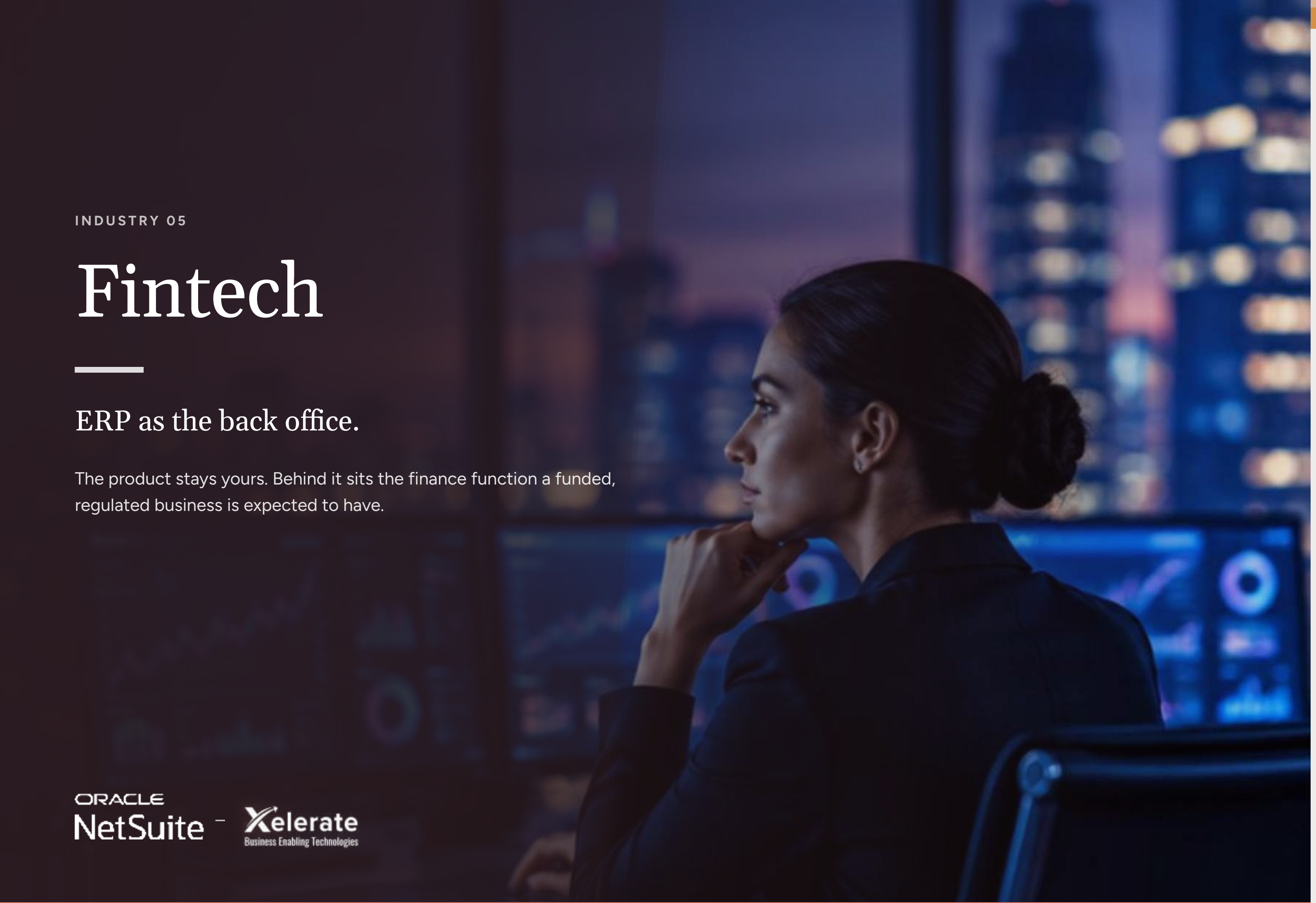
Purchase commitments, certificates, advances and retentions held against the project they belong to, not against a general ledger account.

Billing and revenue recognition

Milestone, time and materials, retainer and fixed price on one contract, with percentage of completion recognised against delivery rather than the invoice date.

CONFIGURED, NOT IMPROVED

We start from a working project configuration, with work breakdown, utilisation and billing already modelled, then fit it to your contracts.



INDUSTRY 05

Fintech

ERP as the back office.

The product stays yours. Behind it sits the finance function a funded, regulated business is expected to have.

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INDUSTRY 05

NetSuite keeps the books behind your platform.

Ledger, billing, revenue, reconciliation and a close that still finishes on time at transaction volume, for payments, lending, wallets and platforms.

What leadership finally sees

- A close that finishes on time at volume
- Contribution by product, channel and merchant from posted data
- Growth in transactions that does not mean growth in headcount

THE FINANCE CYCLE WE CONFIGURE

Platform event › API › Sub-ledger › Reconcile › Revenue › Close

Every platform event lands in the ledger, and the close runs on posted data, not uploads.

Ledger and multi-book

One set of transactions presented as management, statutory and investor views, without a second system and without a restatement.

Billing and revenue recognition

Subscription, usage, fee and commission billing driven by what the platform records, with schedules that follow the contract and survive an audit.

Settlement and reconciliation

Processor, wallet and payout files matched against the ledger, with breaks raised as exceptions rather than found weeks later.

Integration and controls

REST and SuiteTalk services, high-volume activity summarised at the grain finance needs, roles and approval limits, and a history an auditor can follow unaided.

CONFIGURED, NOT IMPROVISED

We start from a working finance configuration, with multi-book, billing and reconciliation already modelled, then connect it to your platform.

Bring us the process that costs you the most time.

A working session, not a slide show: we map the process as it runs today, show it in NetSuite, and tell you honestly where the effort will be.

About Xelerate

Xelerate delivers Oracle NetSuite from offices in Cairo and Riyadh, as part of UNITED OFOQ, a technology group implementing and supporting business systems in the region for more than two decades. The team that scopes the project configures it, and answers the phone afterwards.

Talk to the team

Web	**xelerate.org**
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Egypt office	EDNC, Sodic East Cairo, Egypt
KSA office	Al Hamra Riyadh, KSA

Scan to book
a working session